

## PRESENTATION

# Thomas Malmborg projectmanager





#### WHAT?

- Virtual network since 2002
- Team of 8 parties
- Part of the regional innovation system
- Regional "agent" for NUTEK since 2005



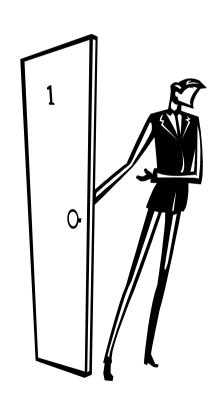
#### WHY?

- To support small companies with new technology, trend analysis, business- and product development.
- Give small companies professional assistance for their development, so they can meet an international competition.



#### WHO?

- ALMI Företagspartner
- Gjuteriföreningen
- Ingenjörshögskolan
- IUC i Gnosjöregionen AB
- IUC Träcentrum Nässjö AB
- Länsstyrelsen/Regionförbundet
- Länsteknikcentrum
- SMED





#### HOW?

- One door in, one telphone number, one e-mail adress, for companies to contact TeknikLots.
- All companies will have a visit to evaluate their new idea.

Productidea		First evaluation		Productplan		Evaluation and desicion
One door in		Evaluation by		Budget och timetable		Recommendation
		two Tekniklotsar				by a group of Tekniklotsar
						application to NUTEK
	no		no		no	



## FINANCE / COST?

Part 1, 2002 – 2004 ISMIS – project

Administration: 130.000 EUR

Support to companies: 250.000 EUR

Part 2, 2005 − 2006 NUTEK "agent"

Administration: 50.000 EUR

Support to companies: 660.000 EUR



### OUTCOME!

- From the "ISMIS" part:14 companies developed new technologies
- From the "NUTEK" part:23 companies developed new products



### ONE EXAMPLE!

- A small company, CM Elektronik AB, had a new idea for a chair for children.
- They needed support from external competence to realise their product.
- And they needed more finance for the project.



## OUR SUPPORT!

- Market research / evaluations
- Finding partners / experts / external consultans
- Funding the project, appr. 30.000 EUR



#### THE RESULT!!!

- Two different chairs
- Cooperation with a big distributor
- Investments for production 550.000 EUR
- First test orders for 10.000 chairs
- A satisfied company, that will grow !!!!